

CENTRAL INTELLIGENCE AGENCY

INFORMATION REPORT

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The various DIA's, the East German trade agencies, have approximately 1,300 foreign trade representatives located in foreign countries. The following is a list of the known representatives:

Name and Location	Countries Represented	Estimate of Degree of Success
Benrath Machine Tools Ltd. Manchester 16, Empress St. (Cornbrook)	England, Canada, South Africa	Good volume of business
S.I.E.U.O Lugano, Switzerland, Via Magatti 1	USA, Mexico	Minimal
V.S. Ohmstede, Amsterdam, Paulus Potterstrasse 4	Holland, Indonesia	Large purchases
Outriel, Brussels, Place de l'Yser 9	Belgian Congo, Belgium, Luxemburg	Medium success
Maskin-Union A.B., Stockholm, Korhamnstorg 47, Postbox 197	Sweden	Smaller transactions
VOELPEL, Berlin-Charlottenburg 5, Lietzensee Ufer 10	Chile, Brazil, Turkey, Israel	Very successful in internal German trade
Interglubo, Milan, Via Felice Bellotti 15	Switzerland, Italy, Liechtenstein, African Continent	Successful, especially with knitting machines and automatic knitting machines
J.C. van Beurden, St. Jozefstraat 99, Dongen/Holland	Holland, Belgium, Luxemburg, Indonesia	Saddlery, Shoe-making machines

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<u>Name and Location</u>	<u>Countries Represented</u>	<u>Estimate of Degree of Success</u>
Tricotex, Geneva, 20 Rue Francois Grae ²	Liechtenstein, Greece, Italy, Switzerland	Knitting machines
Mahmud S. Mahir, Cairo, 10 Fouad I St.	Egypt for re-export	Good business in EMW cars, Phaenomen cars and AWO motorcycles for re-export.
Paul Fries, Wallisellen, Rotackerstrasse 34	Switzerland, Liechtenstein	Good re-export business
Bilagarnas Inköpcentral, Stockholm, Huvudstavaegen 12	Sweden	IFA (formerly DKW) cars and motorcycles; good turnover

25X6 Comment: The 1952 Berlin Telephone Directory lists: Voelpel Ferdinand,
WMW products, Exp.-Imp. Charlottenburg 5, Lietzensee-Ufer 10, telephone number
92 79 56.

25X6 Comment: The 1952 Schweizerisches Ragionenbuch lists a Tricotex S.A.,
Boulevard des Tranchees 32, Geneva.

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